

## **TLC Audit & Finance Committee Meeting**

Committee Members: Payman Berjis, Igor Dragovic, Liban Hassan, James Li, Stacey Zucker

April 10, 2025

Hybrid: Toronto Lands Corporation Office Board Room & Virtual

201-60 St. Clair Ave. E

Toronto, ON, M4T 1N5

Virtual: Microsoft Teams



## Meeting Book - TLC Audit & Finance Committee Meeting (Public Session)

### PUBLIC AGENDA

1. Call to Order & Confirmation of Quorum		Chair
2. Land Acknowledgement We acknowledge we are hosted on the lands of the Mississaugas of the Anishinaabe, the Haudenosaunee Confederacy and the Wendat. We also recognize the enduring presence of all First Nations, Métis and the Inuit peoples.		Chair
3. Declaration of Conflict of Interest under the Municipal Conflict of Interest Act and the Ontario Business Corporation Act		Chair
4. Approval of the Agenda/Other Business	For Approval	Chair
5. Approval of the Minutes of the Audit and Finance Committee From February 18, 2025	For Approval	Chair
February 18, 2025 Meeting Minutes.docx - 3		
6. Staff Reports		
1. Q2 2024-2025 Operating Results	Information	Craig Snider
2025-04-052 Q2 2024-25 TLC Operating Results.docx - 6		
Q2 2024-25 TLC Operating Report Apr 10.xlsx - 8		
2. 2025-2026 TLC Operations and Capital Budget	Approval	Ryan Glenn
2025-26 TLC Budget.docx - 12		
Appendix A- 2025-2026 Operations Budget.pdf - 14		
Appendix B - 2025-26 TLC Budget (Merged).pdf - 15		
3. Review of A&F Committee Terms of Reference	Information	
A&F Terms of Reference Review.docx - 16		
7. The Committee Rises and Reports and Convenes in Closed Session Subject to Section 207 (a) and (c) of the Education , the meeting to convene in closed session to consider matters related to security of TDSB and disposition of TDSB property.	For Approval	Chair
2025-2026 TLC Capital Budget     See confidential attachment in closed session meeting book.		
8. The Committee Rises and Reports and Reconvene in Public Session	For Approval	Chair



#### **MEETING MINUTES**

#### TORONTO LANDS CORPORATION 60 ST. CLAIR AVENUE EAST TORONTO, ONTARIO

# MINUTES OF THE AUDIT AND FINANCE COMMITTEE MEETING HELD VIRTUALLY VIA MICROSOFT TEAMS

February 18, 2025, 6:00 PM

#### The following committee members were present:

Payman Berjis (Citizen Director/Committee Chair, virtual), Igor Dragovic (Citizen Director, virtual) Liban Hussan (Trustee Director, regrets) James Li (Trustee Director, virtual) Stacey Zuker (Staff Director, regrets)

#### The following Board members were present:

John Filion (Citizen Director, as ex officio)

#### The following TLC staff were present:

Ryan Glenn Chief Executive Officer, George Kralidis (Head of People and Culture), Wilbur Wong, (Director of Real Estate and Planning) Simon Hewlett (Manager, Asset Management Linda Pietrangelo, Head of Corporate Governance and Accountability Markus O'Brien Fehr (Manager, Communications & External Relations),

#### The following TDSB Staff were present:

Craig Snider, Executive Officer, TDSB Stephanie Harris, Comptroller, Finance & Risk Management, TDSB),

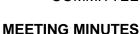
#### 1. Call to Order & Confirmation of Quorum

There being a quorum present, and the Directors having been given adequate and proper notice of the meeting, the meeting was called to order by Payman Berjis, Committee Chair at 6:11 PM (EST).

#### 2. Land Acknowledgement

Payman Berjis, Committee Chair, read the following land acknowledgment:

We acknowledge we are hosted on the lands of the Mississaugas of the Anishinaabe, the Haudenosaunee Confederacy and the Wendat. We also recognize the enduring presence of all First Nations, Métis, and the Inuit peoples.





## 3. Declaration of Conflict of Interest under the Municipal Conflict of Interest Act and the Ontario Business Corporation Act

No conflicts of interest were declared.

#### 4. Approval of the Agenda/Other Business

John Filion seconded by Igor Dragovic, moved to amend item 6.2 on the agenda to the last item on the agenda.

The motion was carried.

#### 5. Approval of Minutes of the Audit and Finance Committee

The minutes of the Audit and Finance Committee meeting from September 26, 2024 were before the Committee. There were no errors or omissions.

John Filion seconded by James Li moved that the minutes of the Audit and Finance Committee from September 26, 2024, be approved.

The motion carried.

#### 6. Staff Reports

#### 1. TLC 2024-25 Q1 Operating Results Report [02-042]

TDSB Finance Staff presenting TLC's operating results for the first quarter of 2025-2026.

James Li seconded by John Filion moved that the 2024-25 Q1 Operating Results Report be received for information.

The motion carried.

#### 2. Update on Former City of Toronto Umbrella Child Care Leases [02-044]

TDSB Finance Staff provided a summary of the briefing note. The following was identified as action items to bring back to the next Finance and Audit Committee

- There was a recent ward 3 childcare space approval will additional funds be required to cover the cost of childcare spaces?
- In recent years, how much childcare has been funded by Ministry vs how much from POD/City –



#### **MEETING MINUTES**

- # of leases for umbrella lease vs non umbrella leases. What % of childcares have umbrella leases?
- Q2 statements to be updated to reflect budget/actual for umbrella leases at revenue equal
  expenses (currently we show a loss for this item) since amortization is not a controllable cost by
  TLC. With this change TLC should not be in a loss position.

James Li seconded by Igor moved to amend Q1 Operating Results report to remove the amortization expense that is associated with the Umbrella Lease Agreement and bring back the amended report to the TLC Board at its March 25, 2025 meeting.

The motion was carried.

And, James Li seconded by Igor Dragovic moved that Update on Former City of Toronto Umbrella Child Care Leases be received for information.

The motion was carried.

#### 3. New TLC Office Location [02-043]

CEO Ryan Glenn provided an overview of the report identifying that TLC has been renting office space at 60 St. Clair Ave East for the last 10 years and as the lease term expires, there is an opportunity to reconsider the organization's approach to office space. With TLC's staffing complement having grown beyond the capacity of its existing space, TLC has been assessing options for new workspace office and have identified TDSB owned site at 286 Oak Park Centre as an ideal candidate for a TLC office combined with TDSB multi purpose space. Drawing on funds from the surplus in TLC's deferred capital improvement fund, investing in the facility would restore the TDSB property to accommodate multiple uses.

To this end, TLC is recommending that it be granted the authority to undertake the necessary action to repurpose Oak Park Facility as a future TLC Office.

The committee identified that it required additional financial information and comparables and that the report be referred back to staff and brought back to the TLC board at its next meeting.

Payman Berjis seconded by James Li moved that the report be referred back to TLC staff to provide relevant financial information as requested by the Committee and bring back a report to the TLC Board at its meeting of March 25, 2025

The motion carried.

#### 4. Adjournment to Closed Session: N/A

#### 5. Termination of Meeting

Igor Dragovic seconded by John Filion moved to terminate the meeting at 8:26 p.m.



#### TLC 2024-25 Q2 OPERATING RESULTS REPORT

**COMMITTEE:** AUDIT & FINANCE COMMITTEE

**DATE:** April 10, 2025

**ACTION:** Information

#### RECOMMENDATION

It is recommended that the 2024-25 Q2 Operating Results Report be received for information.

#### **EXECUTIVE SUMMARY**

On a quarterly basis, financial reports as prepared by the TDSB finance team and are provided to the Finance and Audit Committee to give insight into key financial areas of TLC, these reports include:

- TLC Budget Report (Appendix A)
   This report is a consolidated financial report containing TLC's approved 2024-25
   Budget with allocated budget and actual expenditures with variances noted.
- Site Performance Report Non-Operating Sites (Appendix B)
   This report provides a detailed revenue and expense analysis of each non-instructional property managed by TLC. This report is a management report used to assess the net contribution to TDSB on a site-by-site basis and to identify any arising operational matters.
- Capital Project Status Report (Appendix C)
   This report tracks TLC's capital investment into TDSB's non-instructional properties.
- Operating Site Expenses (Appendix D)

These reports are provided to the Audit and Finance Committee to inform the Committee of TLC's financial position as a part of the Directors fiduciary responsibility. The presentation of financial information is to assist in the monitoring of TLC operations and to hold staff accountable for the effective management and utilization of resources.

#### STRATEGIC DIRECTION

TDSB Strategic Plan Revitalize - All students and staff learn and work in inclusive,

Goal: safe, and modern environments.



TLC Strategic Plan Goal:

To be a highly functioning organization successfully aligning TLC's and TDSB's Missions and the Shareholder Direction TLC is required to provide regular reporting to the Board of

**Directors** 

on its financial position.

#### **ACTION PLAN AND ASSOCIATED TIMELINE**

Following the presentation of the 2024-25 Q2 Operating Report to the Audit & Finance Committee on April 10,2025 it will be forwarded to the TLC Board at its meeting in May 2025, for information.

#### RESOURCE IMPLICATIONS

N/A

#### **DUE DILIGENCE**

The operating statements produced by TDSB finance staff have undergone thorough due diligence to ensure accuracy and compliance with established financial standards.

### POLICY AND PROCEDURE REFERENCE(S)

N/A

#### **APPENDICES**

#### **CLICK HERE TO ACCESS**

Appendix A TLC Budget Report

Appendix B Site Performance Report – Non-Operating Sites

Appendix C Capital Project Status Report

Appendix D Operating Site Expenses Report

#### **FROM**

Craig Snider, Executive Officer, Business Services, TDSB, at craig.snider@tdsb.on.ca.

Ryan Glenn, Chief Executive Officer, Toronto Lands Corporation, at <a href="mailto:rglenn.tlc@tdsb.on.ca">rglenn.tlc@tdsb.on.ca</a> or at 437-219-8191

Appendix A Toronto Lands Corporation Budget Report For the period ended February 28, 2025

			2024-	25 Operating				20	24-25 Capital				2024-	25 Total		2023-24	Γotal
Description	Note	Revised Budget	YTD Budget	YTD Actual	Variance	%	Revised Budget	YTD Budget	YTD Actual	Variance	% R	Revised Budget	YTD Budget	YTD Actual	Variance	Budget	Actual
Non-Operating Sites																	
Real Estate Revenue  Lease Revenue and Recoveries	_	7,533,975	3,766,988	3,756,670	(-10,317)	-0.3%	_	_	_		0.0%	7,533,975	3,766,988	3,756,670	(-10,317)	6,046,109	6,694,86
Less: Capital Improvement Funds	'	7,555,975	3,700,900	3,730,070	(-10,317)	0.0%	-	-	-	-	0.0%	7,555,975	3,700,988	3,730,070	(-10,517)	(-1,000,000)	(-1,000,000
Total Real Estate Revenue		7,533,975	3,766,988	3,756,670	(-10,317)	-0.1%	-	-	-	-	0.0%	7,533,975	3,766,988	3,756,670	(-10,317)	5,046,109	5,694,86
Property Management Expenditures																	
Caretaking	2	544,616	272,308	214,253	58,055	21.3%	-	-	-	-	0.0%	544,616	272,308	214,253	58,055	510,052	320,8
Maintenance	3	499,494	249,747 249,715	168,090	81,657 23,042	32.7% 9.2%	-	-	-	-	0.0% 0.0%	499,494 499,430	249,747 249,715	168,090 226,673	81,657 23,042	484,945 466,529	428,2 431,7
Utilities Overhead cost / Other Costs	4	499,430 167,092	83,546	226,673 83,546	23,042	0.0%	- -	-	-	-	0.0%	167,092	83,546	83,546	23,042	220,092	220,09
Total Operations Expenses		1,710,632	855,316	692,562	162,754	9.5%	-	-	-	-	0.0%	1,710,632	855,316	692,562	162,754	1,681,618	1,400,94
Net Non-Operating Sites before Administrative Cost		5,823,343	2,911,672	3,064,109	152,437	2.6%	-	-	-	-	0.0%	5,823,343	2,911,672	3,064,109	152,437	3,364,491	4,293,92
perating School Facilities																	
Real Estate Revenue																	
Childcare Lease Agreements (former City of Toronto)	_	7,412,175	3,706,087	3,697,887	(-8,200)	-0.2%	-	-	-	-	0.0%	7,412,175	3,706,087	3,697,887	(-8,200)	6,336,265	6,386,38
City of Toronto Pools Agreements City of Toronto Stage 1 Revenues	5	6,064,272 1,100,000	3,032,136 550,000	3,141,581 550,000	109,445	3.6% 0.0%	-	-	-	-	0.0%	6,064,272 1,100,000	3,032,136 550,000	3,141,581 550,000	109,445	6,030,242 1,100,000	5,890,48 1,100,00
City of Toronto Exclusive Use Agreements		1,249,143	624,572	625,444	872	0.0 %	-	-	-	-	0.0%	1,249,143	624,572	625,444	872	1,239,654	1,193,32
Contract Services and Partnership Development (CSPD)		272.440	420,220	124.004	(4.550)	4.40/					0.00/	272.440	420,220	124.004	(4.550)	222.002	204.05
and LINC Lease Administration Air Conditioning Surcharge		272,440 153,400	136,220	134,664	(-1,556)	-1.1% 0.0%	-	-	-	-	0.0%	272,440 153,400	136,220 -	134,664	(-1,556)	333,902 114,600	294,95 133,20
Private Child Care and Other Agreements		4,830,125	2,415,063	2,424,891	9,828	0.4%	-	-	-	-	0.0%	4,830,125	2,415,063	2,424,891	9,828	3,928,480	4,471,28
Temporary Property Interests with Third Parties	6	753,621	376,811	323,320	(-53,491)	-14.2%	-	-	-	-	0.0%	753,621	376,811	323,320	(-53,491)	426,899	301,07
Total Real Estate Revenue		21,835,176	10,840,888	10,897,786	56,898	0.3%	-	-	-	-	0.0%	21,835,176	10,840,888	10,897,786	56,898	19,510,042	19,770,70
Property Management Expenditures																	
Total Operations Expense - Operating Sites	7	21,830,176	10,838,388	10,904,171	(-65,783)	-0.6%	-	-	-	-	0.0%	21,830,176	10,915,088	10,904,171	(-65,783)	26,344,837	26,640,66
Provision for Rental Arrears  Total Operations Expenses		5,000 <b>21,835,176</b>	2,500 <b>10,840,888</b>	10,904,171	2,500 (-63,283)	100.0% -0.3%	- -	-	-	-	0.0% 0.0%	5,000 <b>21,835,176</b>	2,500 <b>10,917,588</b>	10,904,171	2,500 (-63,283)	5,000 <b>26,349,837</b>	26,640,66
Net School Facilities before Administrative Cost		(-0)	(-0)	(-6,384)	(-6,384)	100.0%	-	-	-	-	0.0%	(-0)	(-76,700)	(-6,384)	(-6,384)	(-6,839,796)	(-6,869,958
dministrative Revenue and Costs																	
TDSB Staff and Services																	
Facility Services		67,181	33,590	32,678	912	2.7%	91,168	45,584	49,017	(-3,433)	-7.5%	158,349	79,174	81,695	(-2,521)	148,886	179,24
Business Services	8	46,436	23,218	37,555	(-14,337)	-61.7%	70,522	35,261	56,332	(-21,071)	-59.8%	116,958	58,479	93,887	(-35,408)	110,415	187,42
Administrative Support Allocation  Total TDSB Realty Staff and Services		23,876 <b>137,492</b>	11,938 <b>68,746</b>	12,120 <b>82,353</b>	(-182) (-13,607)	-1.5% -19.8%	36,724 <b>198,414</b>	18,362 <b>99,207</b>	18,180 <b>123,529</b>	182 (-24,322)	1.0% -24.5%	60,600 <b>335,906</b>	30,300 <b>167,953</b>	30,300 <b>205,882</b>	(-37,929)	60,600 <b>319,901</b>	60,60 <b>427,27</b>
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TLC Revenue Interest Revenue		11,000	5,500	9,437	3,937	71.6%	_	_	_	_	0.0%	11,000	5,500	9,437	3,937	11,000	17,96
Sublease (60 St. Clair Ave. East - Rm 704)	9	-	-	12,586	12,586	100.0%	-	-	-	-	0.0%	-	-	12,586	12,586	-	17,00
TLC Administration Expenses																	
Board Remuneration		20,000	10,000	10,533	(-533)	-5.3%	30,000	15,000	15,800	(-800)	-5.3%	50,000	25,000	26,333	(-1,333)	50,000	31,06
Salaries and Benefits	10	1,615,532	807,766	720,653	87,112	10.8%	2,358,184	1,179,092	1,037,038	142,054	12.0%	3,973,716	1,986,858	1,757,691	229,166	3,148,742	3,637,12
Professional Development		6,418	3,209	4,015	(-806)	-25.1%	9,626	4,813	6,022	-1,209	-25.1%	16,044	8,022	10,037	(-2,015)	30,000	9,77
Supply and Services Rental expenses: TLC office	۵	37,322 44,239	18,661 22,120	20,185 27,883	(-1,524) (-5,763)	-8.2% -26.1%	55,983 66,359	27,992 33,179	30,278 41,824	(-2,286) (-8,645)	-8.2% -26.1%	93,305 110,598	46,653 55,299	50,463 69,707	(-3,811) (-14,408)	93,305 136,731	124,34 132,87
Legal Fees	11	170,000	85,000	91,743	(-6,743)	-7.9%		127,500	104,758	22,742	17.8%	425,000	212,500	196,501	15,999	465,000	464,62
Fees and Contractual Services	11	440,000	220,000	27,360	192,640	87.6%	660,000	330,000	178,858	151,142	45.8%	1,100,000	550,000	206,218	343,782	1,525,500	701,82
Furniture and Equipment		2,800	1,400	-	1,400	100.0%	4,200	2,100	-	2,100	100.0%	7,000	3,500	-	3,500	7,000	1,20
Other expenditures Total TLC Administration		6,800 <b>2,343,110</b>	3,400 <b>1,171,555</b>	1,912 <b>904,285</b>	1,488 <b>267,271</b>	43.8% 22.8%	10,200 <b>3,449,552</b>	5,100 <b>1,724,776</b>	2,869 <b>1,417,447</b>	2,231 <b>307,329</b>	43.8% 17.8%	17,000 <b>5,792,663</b>	8,500 <b>2,896,331</b>	4,781 <b>2,321,731</b>	3,719 <b>574,600</b>	29,000 <b>5,485,278</b>	9,57 <b>5,112,3</b> 9
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Net Administrative Cost		2,469,603	1,234,801	964,615	270,187	21.9%	3,647,966	1,823,983	1,540,976	283,007	15.5%	6,117,569	3,058,784	2,505,590	553,194	5,794,179	5,521,70
let Contribution/(Cost) to TDSB Before Proceeds of Disposition		3,353,741	1,676,870	2,093,110	416,239	24.8%	(-3,647,966)	(-1,823,983)	(-1,540,976)	283,007	-15.5%	(-294,226)	(-223,813)	552,134	699,247	(-9,269,484)	(-8,097,74
Proceeds of Disposition	12	-	-	-	-	0.0%	95,516,867	61,716,867	61,716,867	-	0.0%	95,516,867	61,716,867	61,716,867	-	64,800,000	2,044,80
1	-										•						

- 1 Refer to Appendix B for details of performance by site.
- 2 Variance due to lower utilization of caretaking services for three sites because of poor performance.
  3 Favorable due to recoveries from tenants for repairs previously expensed. In addition, planned maintenance usually takes place over the summer.
  4 Favorable primarily due to timing as summer months will result in higher costs for air conditioning.
- **5** Favorable due to less pool closures than anticipated in budget.
- 6 Unfavorable variance arises because temporary access agreement fees are unpredictable and have higher activity in the summer months.
- **7** Refer to Appendix D for details.
- 8 Unfavorable due temporary Property Accountant to support the transition of umbrella leases. The contract position ended on December 31, 2024.
- 9 Variance is due to operational fixed costs which are offset from sublease of Room 704 at 60 St. Clair Ave. East.
- 10 Favorable variance due to the delay in hiring of one position and step increases which were budgeted annually but weren't implemented until January 1, 2025.
  11 Expenses are typically realized in the second half of the year as project activity progresses. In addition, cost savings have arisen due to budgeted property sales being delayed.
- 12 Actual proceeds include a prior year post sale adjustment of \$516,867 and the disposition of Scarlett Heights for \$61,200,000. No further sales are expected for the rest of the year.

Appendix B Site Performance Report - Non Operating Sites For the period ended February 28, 2025

													Operation	s Expense									
					Revenue		Care	taking Expense		Main	ntenance Expens	•	ι	Utilities Expense		0\	verhead Expense		Total Exp	enditures			
BLDG Business Entity Name #	Used As Type of Lease	O/H Rentable Bldg Area	Total Bldg Area	Revised Estimates	YTD Budget	YTD Actuals	Revised Y Estimates	∕TD Budget \	YTD Actuals	Revised Estimates	YTD Budget	YTD Actuals	Revised Estimates	YTD Budget	YTD Actuals	Revised Estimates	YTD Budget	YTD Actuals	YTD Budget	YTD Actuals	Revenue less Expenses YTD Budget	Revenue less Expenses YTD Actuals	Site Performance per sq. ft. (Actual)
Leased Single-Tenant Building																							
3171 Brookbanks PS (note 1)	Fully leased Semi-Gross (1)	0.5 67,492		594,470	297,235	297,235	1,165	583	492	33,058	16,529	(-9,168)	-	-	-	20,585	10,293	10,293			269,830	295,618	
3086 Burnett Public School (note 1)	Fully leased Semi-Gross (1)	0.5 18,589	18,589	424,898	212,449	223,068	874	437	235	4,555	2,278	(-625)	-	-	-	5,670	2,835	2,835		2,445	206,900	220,623	
3059 CBParsons Public School (note 2)	Fully leased Semi-Gross (1)	0.5 47,189	47,189	1,002,766	501,383	504,883	770	385	355	10,623	5,311	17,295	-	-	-	14,393	7,196	7,196		24,847	488,490	480,036	
3771 D B Hood Community School (note 1) 3906 Queens Court (note 1)	Fully leased Semi-Gross (3) Fully leased Net (1)	0.5 53,846 0 20,017	59,768 20,017	579,846 325,276	289,923 162,638	291,188 166,088	1,396 1,069	698 535	120 569	6,483 3,433	3,242 1,717	(-8,343) (-11,955)	-	-	-	16,423	8,212 -	8,212	12,151 2,251	(-12) (-11,386)	277,772 160,387	291,199 177,474	
3092 200 Wilmington Avenue	Fully leased Net (1)	0 57,728		923,715	461,858	461,858	1,009	-	-	3,433 -	1,717	(-11,955)	-	_	_	-	-	-	2,231	(-11,300)	461.858	461,858	
Single-Tenant Lease Sul	• • • • • • • • • • • • • • • • • • • •	0 37,720	101,723	3,850,971	1,925,485	1,944,319	5,274	2,637	1,771	58,153	29,077	(-12,796)				57,070	28,535	28,535	60,249		1,865,237	1,926,808	
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Leased Multi-Tenant Building																							
3898 Douglas Park	Fully leased Gross (1)	1 15,444		246,721	123,360	123,360	83,695	41,848	22,400	55,751	27,875	19,696	44,842		18,514	10,441	5,221	5,221			25,996	57,530	
3746 Earlscourt Junior PS	Fully leased Semi-Gross (4)	0.5 115,643		957,065	478,533	453,953	35,620	17,810	10,950	129,780	64,890	60,466	241,901	120,951	106,090	35,271	17,636	17,636			257,247	258,812	
3973 Gooderham Learning Centre	Lease/TDSB Gross (1)	1 12,045		-	-	-	47,901	23,951	26,280	26,972	13,486	13,932	30,273	15,136	15,296	11,500	5,750	5,750		61,258	(-58,323)	(-61,258)	
3091 Kenton Public School	Lease/TDSB Gross (3)	1 21,563		368,311 750,669	184,156	181,882	123,842	61,921	70,203	52,729	26,364	19,039 45,544	43,134	21,567 33,874	23,876	21,893	10,946	10,946		124,064 131,852	63,357	57,818	
3459 Mccowan Road Junior PS 3806 Old Orchard Jr. PS	Partially Gross (1) Fully leased Gross (1)	1 37,133 1 12,946		750,669 214,720	375,334 107,360	373,036 107,360	152,736 95,547	76,368 47,774	33,251 49,398	101,914 71,309	50,957 35,654	45,544 22,208	67,747 71,534	•	41,517 21,380	23,079 7,837	11,540 3,918	11,540 3,918		131,852 96,904	202,596 (-15,753)	241,184 10,456	
Multi-Tenant Lease Sul	• • • • • • • • • • • • • • • • • • • •	1 12,940	14,434 _	2,537,487	1,268,743	1,239,592	539,341	269,671	212,481	438,455	219,227	180,885	499,430	•	226,673	110,021	<u>55,011</u>	<u>55,011</u>			475,119	564,542	
Matt Foliant Loade Out	Stotal		_	2,001,401	1,200,140	1,200,002	000,041	200,071	212,401	400,400	LIU,LLI	100,000	433,400	240,110	220,070	110,021	33,011	30,011	730,024	070,001	470,110	304,042	-
Commercial																							
3921 705 Progress Ave	Partially Co-owned with City	0 77,829	155,658	765,000	382,500	382,500	-	-	-	-	-	-	-	-	-	-	-	-	-	-	382,500	382,500	0 4.91
Long-Term Land Lease																							
3902 Humber Heights Centre	Fully leased Net (2)	0 land only	217,800	202,500	101,250	101,250	_	-	-	_	-	_	_	_	_	_	_	-	_	-	202,500	101,250	) N/A
3083 Northview Heights (Vacant Land only)	Fully leased Net (2)	0 land only	43,560	99,268	49,634	49,634	-	_	-	_	-	-	-	_	_	-	-	-	-	-	99,268	49,634	
Long-Term Land Lease Sul	• • • • • • • • • • • • • • • • • • • •	,	, –	301,768	150,884	150,884	-	-	-		-	-	-	-	-	-	-	-	-	-	150,884	150,884	
			_																				•
Vacant Land																							
3087 44 Champlain Road	Vacant land Gross	0 land only	55,757	10,000	5,000	5,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	10,000	5,000.00	
3090 Glen Rush	Vacant land Licence Agreement	0 land only	20,850	-	-	-	-	-	-	2,886	1,443	-	-	-	-	-	-	-	1,443	-	(-2,886)	-	N/A
3880 Mimico (Parking Lot)	Fully leased Net (2)	0 land only	43,560 _	15,750	7,875	7,875	-	-	-		-	-	-	-	-	-	-	-		-	15,750	7,875	
Vacant Land Sul	ototal		_	25,750	12,875	12,875	-	-	-	2,886	1,443	-	-	-	-	-	-	-	1,443	-	11,432	12,875	<u>′</u>
Lease revenues and recoveries				7,480,975	3,740,488	3,730,170	544,616	272,308	214,253	499,494	249,747	168,090	499,430	249,715	226,673	167,092	83,546	83,546	855,316	692,562	2,885,171	3,037,609	
TDCD Commence Classes																							
TDSB Occupancy Charges	Lease/TDSB Gross (1)	1 20.244	20.244	46 000	22 000	22 000															22 000	22 nnn	) NI/A
3973 Gooderham Learning Centre 3091 Kenton Public School	Lease/TDSB Gross (1) Lease/TDSB Gross (3)	1 20,344 1 39,127		46,000 7,000	23,000 3,500	23,000 3,500	-	-	-	-	-	-	-	-	-	-	-	-	- -	-	23,000 3,500	23,000 3,500	
TDSB Program and Administration	Lease/1030 G1055 (3)	1 39,127	J9, IZI _	53,000	26,500	26,500	<del>-</del>	<u> </u>	<u> </u>	<u> </u>	<u> </u>		<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u>-</u>	26,500	26,500	
1505 1 Togram and Administration			_	00,000	20,000	20,000															20,000	20,000	-
<b>Grand Total</b>				7,533,975	3,766,988	3,756,670	544,616	272,308	214,253	499,494	249,747	168,090	499,430	249,715	226,673	167,092	83,546	83,546	855,316	692,562	2,911,672	3,064,109	
							,									,	,						

Favorable expense results from tenant recoveries relating to previously expensed repairs.
 Maintenance overage due to emergency lights and drain line leak repairs (\$9K) and associated labour cost (\$27K), offset by \$18K of recoveries.

Type of Lease:	Overhead al	location:
Net (1)	0%	Landlord pays for roof repairs and tenant all other expenses.
Net (2)	0%	Tenant pays for all expenses.
Semi-Gross (1)	50%	Landlord pays for structural, electrical, mechanical, plumbing, and roof repairs.
Semi-Gross (2)	50%	See Semi-Gross (1) plus landlord pays for lifesafety checks but recovers costs from tenant.
Semi-Gross (3)	50%	See Semi-Gross (1) plus landlord pays for maintenance of lifesafety systems.
Semi-Gross (4)	50%	Tenants to own cleaning and TCDSB pays a pro-rata share of the cost of utilities and most repairs and maintenance.
Gross (1)	100%	All operating costs including repairs and maintenance to the account of the landlord.
Gross (2)	100%	Landlord pays for all site expenses except for caretaking/cleaning.
Gross (3)	100%	Landlord pays for all site expenses but recoveries utility cost increases from 1 of the 2 tenants.

# Appendix C Open Capital Project Status Report For the period ended February 28, 2025

School Name/Project Description	Approved Budget	Prior Years Expenditures		Current Year Expenditures	Available Funds		Status	
								]
2020-2021 Projects								-
McCowan Road-RPLExhaustFans-TR-21-0904	\$ 300,000	\$ 232,185	\$	-	\$	67,815	Substantially Complete	]
2021-2022 Projects								-
Old Orchard JPS-FoundationPH1-TR-21-0905	\$ 763,636	\$ 634,659	\$	533	\$	128,444	Substantially Complete	
McCowan PS-RPL Inverter TR-22-0091	\$ 45,000	\$ -	\$	-	\$	45,000	Tender Awarded	1
Burnett PS-RPL 10 Metal Doors-TR-22-0193	\$ 252,571	\$ 105,145	\$	86,521	\$	60,905	Substantially Complete	1
Queens Court-RPLWindows-TR-22-0190	\$ 704,295	\$ 45,001	\$	1,859	\$	657,435	Tender Awarded	Note
2022-2023 Projects								-
Old Orchard PS-RPL FA System-TR-18-1222	\$ 96,250	\$ 15,309	\$	-	\$	80,941	In Design	]
								-
2023-2024 Projects								1
Old Orchard PS-UPGParkingLot-TR-18-0624	\$ 13,200	\$ 112	\$	6,845	\$	6,243	In Design	]
Unassigned to a project	\$ 2,351,400	\$ <u>-</u>	-\$	22,885	\$	2,374,285	Awaiting allocation	Note
TOTAL	\$ 4,526,351	\$ 1,032,411	\$	72,873	\$	3,421,068		

**Note 1**: The approved budget was increased from \$679K to \$704K due to the project tender price coming in higher than anticipated.

Note 2: A cost recovery from a previously completed project has resulted in a \$23K increase to the available budget.

## Appendix D Total Operations Expense - Operating Sites For the period ended February 28, 2025

Description	Revised Budget	YTD Budget	YTD Actuals	YTD Variance
Expenses for these categories are calculated based on square feet occupied multiplied by the average cost per square foot by rental type:				
Caretaking	3,998,495	1,999,247	1,999,247	-
Maintenance	1,235,069	617,535	617,535	-
Utilities	1,330,263	665,132	665,132	-
Overhead cost / Other Costs	2,364,931	1,182,466	1,182,466	-
Total Expenses based upon Square Footage	8,928,758	4,464,379	4,464,379	-
Expenses for these categories are assumed to be the same as revenue due to difficulty associated with tracking costs by square foot separately.				
City of Toronto Pools Agreements	6,064,272	3,032,136	3,141,581	- 109,445
City of Toronto Stage 1 Revenues	1,100,000	550,000	550,000	, -
Air Conditioning Surcharge	153,400	-	-	-
Private Child Care and Other Agreements	4,830,125	2,415,063	2,424,891	- 9,828
Temporary Property Interests with Third Parties	753,621	376,811	323,320	53,491
Total Expenses Assumed equal to revenue	12,901,418	6,374,009	6,439,792	- 65,783
Total Operations Expense - Operating Sites	21,830,176	10,838,388	10,904,171	- 65,783



#### 2025-2026 TLC Operations and Capital Budget

**COMMITTEE:** HUMAN RESOURCES, NOMINATING & GOVERNANCE COMMITTEE

**DATE:** April 10, 2025

**ACTION:** Decision

#### RECOMMENDATION

It is recommended that:

- 1. In accordance with Sec. 4.1 of the Shareholder's Direction, the 2025-2026 TLC Operations Budget be approved and forwarded to the TDSB Board for approval.
- 2. In accordance with Sec. 4.1 of the Shareholder's Directions, the 2025-2026 TLC Capital Budget be approved and forwarded to the TDSB Board for approval.

#### **EXECUTIVE SUMMARY**

TLC's "Annual Budget" is an annual financial plan in a form consistent with industry best practices and includes an annual operating budget (Appendix A) and annual capital budget (Confidential Attachment). A combined budget presentation merging operating and capital budget together is also shown for illustrative purposes only in Appendix B.

Annually, TLC works closely with TDSB Finance and the Executive Team to develop a financial plan that will enable TLC's work program to support TDSB's real estate and land use planning needs. TLC's Budget is de

The TLC 2024-2025 Operations Budget focused on establishing an organizational structure that strengthens the organization's core purpose and support ongoing modernization initiatives. Having those staff resources in place, the 2025-2026 Operations Budget is focused on aligning those resources to unlocking the value of TDSB real estate, exploring new partnerships and pathways to building schools meeting the challenges of modern education and capitalizing on opportunities for community building while containing operating expenses. It should be noted that the TLC Board at its March meeting approved the relocation of the TLC office to 286 Oak Park, a TDSB-owned building. While the investment to reconfigure the building into office space will be drawn from the deferred capital improvement revenue fund, costs associated with moving and ongoing caretaking and maintenance of the site have been included prorated to the anticipated move-in date. TLC's Operating Budget is outlined in Appendix A.

With respect to the TLC 2025-2026 Capital Budget, TLC's focus is on Proceeds of Disposition (PODs) which supports TDSB's capital program in combination with Ministry of Education capital funding. TLC provides key inputs into TDSB's capital budget by identifying PODs that TLC will ultimately action



outlining projected revenues and anticipated timing of revenues. TLC's Capital Budget is outlined as a confidential attachment.

#### STRATEGIC DIRECTION

TDSB Strategic Plan Goal: Revitalize - All students and staff learn and work in inclusive, safe and

modern environments.

TLC Strategic Plan Goal:

To be a highly functioning organization successfully aligning TLC's and TDCP's Missions and the Characteristics.

TDSB's Missions and the Shareholder Direction

#### **ACTION PLAN AND ASSOCIATED TIMELINE**

 Presentation of 2025-2026 TLC Operations and Capital Budget to the TLC Audit and Finance Committee – April 10, 2025

 Presentation of 2025-2026 TLC Operations and Capital Budget to the TLC Board – May 20, 2025

Route Budget to TDSB PPC June 11, 2025, and TDSB Board June 18, 2025

**RESOURCE IMPLICATIONS: N/A** 

**DUE DILIGENCE: N/A** 

#### POLICY AND PROCEDURE REFERENCE(S)

1. Shareholder's Direction, Amended and Restated to October 20, 2023

#### **APPENDICES**

APPENDIX A TLC 2025-2026 Operations Budget

#### **FROM**

Ryan Glenn, Chief Executive Officer, Toronto Lands Corporation, at <a href="mailto:rglenn.tlc@tdsb.on.ca">rglenn.tlc@tdsb.on.ca</a> or at 437-219-8191.

	В	C	F	G	М		N
	Appendix A: 2025-2026 TLC OPERATIO	NS BUE	OGET				
2							
			Revised 2024	I-25 Budget	Proposed	2025-2	2026
3			Revenues	Expenditures	Revenues		Expenditures
4			Revenues	Expenditures	Revenues		Expenditures
5	Non-Operating School Facilities						
6	Lease Revenue and Recoveries (Note 1)	\$	7,480,975	\$ 1,710,632	\$ 7,819,937		1,659,507
7	TDSB Program and Administration	\$	53,000		\$ 53,000		
8	Deferred Capital Improvement Revenue (Note 2)						
9	Provision for Rental Arrears			\$ 5,000		\$	5,000
10 11	Total Net Real Estate Revenue/Expense - Non-Operating Sites	\$	7,533,975	\$ 1,715,632	\$ 7,872,937	\$	1,664,507
П							
12	Operating School Facilities* (Special Note)						
13	Former City of Toronto Childcare Lease Agreements	\$	7,412,175	,	\$ 7,533,037 \$ 6,267,406		7,533,037
15	City of Toronto Pools Agreements City of Toronto Stage 1 Revenues	\$	6,064,272 1,100,000	\$ 6,064,272 \$ 1,100,000	\$ 6,267,406 1,100,000		6,267,406 1,100,000
16	City of Toronto Exclusive Use Agreements	\$	1,249,143	\$ 2,097,121	1,345,948		1,345,948
Ë	Contract Services and Partnership Development (CSPD) and LINC Lease Administration						
17	(Note 3)	\$	272,440	\$ 457,385 \$ 153,400	\$ 29,620 \$ 173,400		29,620 173,400
18	Air Conditioning Surcharge		153,400				
19	Child Care and Other Agreements (Note 4)	\$	4,830,125	\$ 4,830,125	\$ 5,412,995	\$	5,412,995
20	Temporary Property Interests with Third Parties (Note 5)	\$	753,621	\$ 753,621	\$ 531,120	\$	-
21	Total Real Estate Revenue/Expense- Operating Sites	\$	21,835,176	\$ 27,899,836	\$ 22,393,526	\$	21,862,406
22							
23	Total Non-Operating and Operating	\$	29,369,151	\$ 29,615,468	\$ 30,266,463	\$	23,526,913
П	TROP Characterist Administrative Frances						
25	TDSB Chargeback of Administrative Expenses Facility Services			\$ 63,340		s	64,923
27	Business Services			\$ 46,783		\$	47,693
28	Administrative Support Allocation			\$ 24,240		\$	24,240
29	Total TDSB Chargeback			\$ 134,363		s	136,856
30							·
31	TLC Administrative Expenses						
32	Board Remuneration			\$20,000		\$	20,000
33	Staff Salaries & Benefits (Note 6)			\$1,217,514			\$1,391,219
34	Professional Development & Certification			\$6,418		\$	6,440
35	Supply and Services Rental expenses: TLC office			\$37,322 \$44,239		\$	46,799 37,055
37	Legal Fees			\$170,000		\$	141,200
38	Fees and Contractual Services			\$440,000		\$	619,000
39	Casual Help			\$4,800		\$	12,000
40	Furniture and Equipment			\$2,800		\$	7,000
41	Other expenditures			\$2,000		\$	-
42 43	Total TLC Administration Expenses			\$ 1,945,093		\$	2,280,712
43	T-t-l Ti C Co-resisore		22 222 /				05.044.45
45	Total TLC Operations	\$	29,369,151	\$ 31,694,924	\$ 30,266,463	\$	25,944,481
46	Property Sales	\$	95,516,867		\$ 72,840,000		
47	Note 1: Revenue for 705 Progress has been included in Lease Revenue & Recoveries.	+					
48	Revenue increase due to rate increases occuring July and Sept annually	1					
49	Note 2: Slight revenue incease due to annual rate increases						
	*Special Note: The approved 2024-25 Revised Budget contains the AAOC and allocated amortization. However, per TLC Board direction, TDSB has removed it for the purposes	1					
	of reporting quarterly financial results. The AAOC has also been removed in the 2025- 2026 budget presentation. When quarterly operating results are undertaken for 2025-26	1					
F.	fiscal, the budget presentation and quartery statements will be aligned.	1					
51	Note 3: 3 LINC programs terminated. 1 program remaining.						
52	Note 4: Incudes childcare agreements and third party leases on standalone TDSB pools that were previously decommissioned	1					
	Note 5: Expenses associated with staff time, captured in salaries. Expense Removed.						
53	Note 6: Portion of staff salaries allocated to operations						

А	В	С	F	G	M	N	
	Appendix B: 2025-2026 TLC BU	DGET (Me	raed)				
1	Appoint B. 2020 2020 120 BO		.gcu,				
2							
2			Revised 2024	l-25 Budget	Proposed	025-2026	
4			Revenues	Expenditures	Revenues	Expenditures	
5	Non-Operating School Facilities						
6	Lease Revenue and Recoveries (Note 1)	\$	7,480,975	\$ 1,710,632	\$ 7,819,937	1,659,507	
7	TDSB Program and Administration	\$	53,000		\$ 53,000	, ,	
8	Deferred Capital Improvement Revenue (Note 2)						
9	Provision for Rental Arrears			\$ 5,000		\$ 5,000	
10	Total Net Real Estate Revenue/Expense - Non-Operating Sites	\$	7,533,975	\$ 1,715,632	\$ 7,872,937	\$ 1,664,507	
11	Total Not Noul Estate November Expense Non Operating Ones	Ψ	1,000,010	Ψ 1,713,032	Ψ 1,012,001	1,004,007	
12	Operating School Facilities						
13	Former City of Toronto Childcare Lease Agreements	\$	7,412,175	\$ 12,443,912	\$ 7,533,037	\$ 7,533,037	
14	City of Toronto Pools Agreements	\$	6,064,272	\$ 6,064,272	\$ 6,267,406	\$ 6,267,406	
15	City of Toronto Stage 1 Revenues	\$	1,100,000	\$ 1,100,000	1,100,000	\$ 1,100,000	
16	City of Toronto Exclusive Use Agreements (Note 2)	\$	1,249,143	\$ 2,097,121	1,345,948	3 \$ 1,345,948	
17	Contract Services and Partnership Development (CSPD) and LINC Lease Administration (Note 3)	\$	272,440	\$ 457,385	\$ 29,620	\$ 29,620	
18	Air Conditioning Surcharge (Note 4)	\$	153,400	\$ 153,400		\$ 173,400	
19	Child Care and Other Agreements (Note 5)	\$	4,830,125	\$ 4,830,125	-,		
		\$					
20	Temporary Property Interests with Third Parties (Note 6)	\$	753,621	\$ 753,621	\$ 531,120	-	
21	Total Real Estate Revenue/Expense- Operating Sites	\$	21,835,176	\$ 27,899,836	\$ 22,393,526	\$ 21,862,406	
П							
23	Total Non-Operating and Operating	\$	29,369,151	\$ 29,615,468	\$ 30,266,463	\$ 23,526,913	
25	TDCD Charachesk of Administrative Function						
26	TDSB Chargeback of Administrative Expenses Facility Services			\$ 158,349		\$ 162,308	
27	Business Services			\$ 116,958		\$ 119,233	
28	Administrative Support Allocation			\$ 60,600		\$ 60,600	
29	Total TDSB Chargeback (Note 5)			\$ 335,906		\$ 342,141	
30	Total 1908 Offalgeback (Note 3)			φ 333, <del>9</del> 00		φ 342,141	
31	TLC Administrative Expenses						
32	Board Remuneration			\$ 50,000		\$ 50,000	
33	Staff Salaries & Benefits (Note 6)			\$ 3,973,716		\$ 4,169,402	
34	Professional Development & Certification			\$ 16,044		\$ 16,100	
35	Supply and Services			\$ 93,305		\$ 116,997	
36	Rental expenses: TLC office (60 St. Clair & Oak Park)			\$ 110,598		\$ 92,637	
37	Legal Fees			\$ 425,000		\$ 353,000	
38	Fees and Contractual Services			\$ 1,100,000		\$ 1,547,500	
39	Casual Help			\$ 12,000		\$ 12,000	
40	Furniture and Equipment			\$ 7,000		\$ 7,000	
41	Other expenditures			\$ 5,000		-	
42 43	Total TLC Administration Expenses			\$ 5,792,663		\$ 6,364,635	
44	Total TLC Operations	\$	29,369,151	\$ 35,744,037	\$ 30,266,463	\$ 30,233,689	
45	Total TEO Operations	φ	23,303,131	Ψ 33,144,03 <i>1</i>	Ψ 30,200,403	₩ JU,£JJ,009	
46	Property Sales	\$	95,516,867		\$ 72,840,000		



#### **A&F Terms of Reference Review**

**COMMITTEE:** HUMAN RESOURCES, NOMINATING & GOVERNANCE COMMITTEE

**DATE:** April 10, 2025

**ACTION:** Decision

#### RECOMMENDATION

It is recommended that this report be received for information.

#### **EXECUTIVE SUMMARY**

In February 2025, TLC staff brought forward a report on TLC's governance workplan for the remainder of fiscal 2024-25. Included on the workplan was a review of the Terms of Reference for the Audit and Finance Committee. This review has led to the identification of the following work priorities to be brought forward as noted in the table below:

Item	Timing	Description
Present financial targets to the TLC Board for approval and annual review at the board meeting – in part done through the Annual Capital and Operations Budget	May-25	CEO Performance Appraisal Requirement to develop performance measures for TLC taking into account core duties including: 1) how TLC aligns its activities with TDSB's goals and policy requirements as well as its own; 2) how well TLC and TDSB work together to create operational efficiencies; and 3) how community needs are assessed and communicated.
Presentation of Contract Life-cycle Management System (CLM) as part of Integration into shared systems with TDSB	TBD	Investigating how TLC can utilize TDSB's CLM attempting to meet implementation during TDSB's phase 1 (summer 2025)
Operations Budget	May-25	Complete tracking through TLC and TDSB Board cycle
Capital Budget	May-25	Complete tracking through TLC and TDSB Board cycle
Q2 Financial Reports: Operations, Site Performance & Capital Rpt	May-25	Complete tracking through TLC and TDSB Board cycle
TLC Procurement Policy	Fiscal 2025-26	Develop a separate policy for TLC, bringing procurement in house while still modelling



		system to TDSB and adhering to Public Sector Procurement practices.
Public Complaints Policy and Process	Fiscal 2025-26	F&A ToR: Ensure TLC has established a process to investigate complaints related to issues of integrity and conduct in financial report or other matters. CEO will report to F&A on any allegations in compliance with internal complaints policy
Enterprise Risk	Fiscal	F&A ToR: Review and recommend approval
Management System/ Policy	2025-26	of funding and risk management policies; review RM reporting.

In addition to work identified from the Terms of Reference, TLC is currently undertaking a review of its Bylaws adopted in May 2024 with an update staff report forthcoming for the April HRNG committee meeting. It is anticipated that following the TLC Bylaw review, Terms of Reference for all committees will require updating to reflect any changes made to the Bylaws.

Currently staff is bringing forward this report for the committee's consideration and input.

#### STRATEGIC DIRECTION

Revitalize - All students and staff learn and work in inclusive, safe and TDSB Strategic Plan Goal:

modern environments.

To be a highly functioning organization successfully aligning TLC's and TLC Strategic Plan Goal:

TDSB's Missions and the Shareholder Direction

**ACTION PLAN AND ASSOCIATED TIMELINE: N/A** 

**RESOURCE IMPLICATIONS: N/A** 

**DUE DILIGENCE: N/A** 

#### POLICY AND PROCEDURE REFERENCE(S)

1. Shareholder's Direction, Amended and Restated to October 20, 2023

#### **FROM**

Ryan Glenn, Chief Executive Officer, Toronto Lands Corporation, at rglenn.tlc@tdsb.on.ca or at 437-219-8191.

Liv Bautista, General Counsel, Toronto Lands Corporation, at <a href="mailto:lbautista.tlc@tdsb.on.ca">lbautista.tlc@tdsb.on.ca</a>

Linda Pietrangelo, Head of Corporate Governance & Accountability, at Ipietrangelo.tlc@tdsb.on.ca